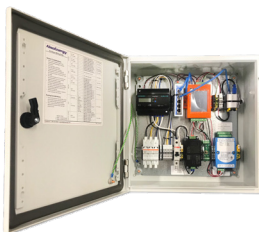


Leading edge-to-cloud solutions for clean energy

AlsoEnergy delivers reliable edge-to-cloud solutions based on industry-standard technology, so organizations can participate in the evolving energy market. Helping companies focus on maximizing the value of clean energy assets, these solutions include the cloud application PowerTrack on Stem's Athena® platform, monitoring via aggregating data information from various onsite hardware, and direct access to actual site performance through integrated hardware.

Coupled with a 5-year subscription to PowerTrack for asset management, the following optimization and monitoring edge solutions are available through distributors for O&M needs:

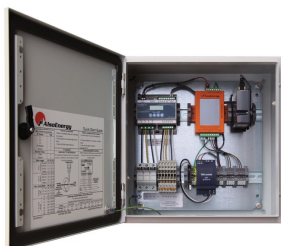


PowerLight Commercial Solution 400

A cost-effective standardized hardware monitoring solution for light commercial PV systems

PLCS-400-CM

Includes: Data logger, energy meter, weather station (Silicon-cell pyranometer and module temperature sensor), 5 port ethernet switch, 4G LTE cell modem



PowerLogger Commercial Solution 600

A convenient standardized hardware monitoring solution for small to mid-sized commercial PV systems

Base: PLCS-600-CM-BASE

Includes: Data logger, energy meter, weather station (irradiance reference cell and module temperature sensor), 5 port ethernet switch, 4G LTE cell modem

Plus: PLCS-600-CM-PLUS

Includes: All equipment from the Base, and wind speed and ambient temperature sensors

Pro: PLCS-600-CM-PRO

Includes: All equipment from the Plus, and a Class C pyranometer

PowerTrack application

Differentiating key characteristics

Backed by a deep history of data with advanced analytics for clean energy portfolio optimization is AlsoEnergy's flagship application, PowerTrack.

	PowerTrack	Integrated vendors	Inverter OEM	DIY
Integrated cloud+edge offering	✓	✓	✓	-
Device, site, and portfolio-level analytics	✓	X	-	X
Summary-level performance visualizations	✓	X	X	✓
Alert management	✓	-	✓	X
Self-serve site provisioning	✓	-	X	X
Self-serve account administration	✓	X	X	X
Scheduled reporting	✓	✓	X	-
Remote control/command	✓	-	✓	X

Qualifying questions for potential customers:

1. What type of solar projects do you have? What monitoring solution is being used on them?
2. What are you looking for in a solar-monitoring partner?
3. What inverters do you or your clients that you are representing use?
4. What are your plans to capitalize on the SRECs? How would it be helpful for you to have automatic reporting for SRECs?
5. What weather monitoring equipment do you use for sites?
6. What does the PV portfolio that you or your clients have look like?
7. What lags do you experience in under-performance notifications?
8. What is the monitoring specification for this project that we can review to provide you with a proposed solar-monitoring solution?
9. What's your availability to connect with AlsoEnergy for a demo?
10. Do you have enough information on your upcoming projects to fill out AlsoEnergy's online quote form?

Request a quote or talk to an expert:

 <https://home.alsoenergy.com/distributor>

 distribution@alsoenergy.com

alsoenergy.com | 866-303-5668 | United States, Germany, Japan, India

